

CURRICULUM VITAE
Martin Ruef

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EDUCATION:	Ph.D., Sociology Stanford University	January 1999
	M.A., Sociology Stanford University	June 1994
	B.S., Computer Science (<i>Magna Cum Laude</i>) Virginia Polytechnic Institute	May 1990

PROFESSIONAL EXPERIENCE:

Associate Professor of Sociology Department of Sociology (Princeton University)	2004-present
Assistant Professor of Organizational Behavior and (by courtesy) Sociology Graduate School of Business (Stanford University)	2002-2004
Assistant Professor Department of Sociology (UNC-Chapel Hill)	1999-2002
Postdoctoral Research Scholar Center for Entrepreneurial Studies Graduate School of Business (Stanford)	1998-1999
Instructor Department of Sociology (Stanford)	1995-1997
Research Assistant to W. Richard Scott Robert Wood Johnson Foundation Grant Department of Sociology (Stanford)	1994-1998
Applications Analyst for Manugistics, Inc. Technologies Division Rockville, MD	1991-1993

BOOKS:

Howard Aldrich and Martin Ruef. 2006. *Organizations Evolving* (2nd Edition). Thousand Oaks, CA: Sage (forthcoming).

Martin Ruef and Michael Lounsbury (eds.). 2006. *The Sociology of Entrepreneurship* (Vol. 24 in *Research in the Sociology of Organizations*). New York: Elsevier (forthcoming).

W. Richard Scott, Martin Ruef, Peter Mendel, and Carol Caronna. 2000. *Institutional Change and Healthcare Organizations: From Professional Dominance to Managed Care*. Chicago: University of Chicago Press.

ARTICLES:

Martin Ruef. Forthcoming. "Boom and Bust: The Effect of Entrepreneurial Inertia on Organizational Populations," *Advances in Strategic Management*, 23.

Martin Ruef. 2005. "Origins of Organizations: The Entrepreneurial Process," *Research in the Sociology of Work*, 15: 63-100.

Martin Ruef. 2004a. "The Demise of an Organizational Form: Emancipation and Plantation Agriculture in the American South, 1860-1880," *American Journal of Sociology*, 109(6): 1365-1410.

Martin Ruef. 2004b. "For Whom the Bell Tolls: Ecological Perspectives on Industrial Decline and Resurgence," *Industrial and Corporate Change*, 13(1): 61-89.

Hongwei Xu and Martin Ruef. 2004. "The Myth of the Risk-Tolerant Entrepreneur," *Strategic Organization*, 2(4): 331-355.

Martin Ruef and Benjamin Fletcher. 2003. "Legacies of American Slavery: Status Attainment among Southern Blacks Following Emancipation," *Social Forces*, 82(2): 445-480.

Martin Ruef, Howard Aldrich and Nancy Carter. 2003. "The Structure of Founding Teams: Homophily, Strong Ties, and Isolation among U.S. Entrepreneurs," *American Sociological Review*, 68(2): 195-222.

Martin Ruef. 2002a. "A Structural Event Approach to the Analysis of Group Composition," *Social Networks*, 24: 135-160.

Martin Ruef. 2002b. "Strong Ties, Weak Ties, and Islands: Structural and Cultural Predictors of Organizational Innovation," *Industrial and Corporate Change*, 11(3): 427-449.

Martin Ruef. 2002c. "Unpacking the Liability of Aging: Toward A Socially-Embedded Account of Organizational Disbanding," *Research in the Sociology of Organizations*, 19: 195-228.

Martin Ruef. 2000. "The Emergence of Organizational Forms: A Community Ecology Approach," *American Journal of Sociology*, 106(3): 658-714.

Martin Ruef. 1999. "The Dynamics of Organizational Forms: Creating Market Actors in the Healthcare Field, 1966-94", *Social Forces*, 77(4): 1405-1434.

Martin Ruef and W. Richard Scott. 1998. "A Multidimensional Model of Organizational Legitimacy: Hospital Survival in Changing Institutional Environments," *Administrative Science Quarterly*, 43(4): 877-904.

Martin Ruef, Peter Mendel and W. Richard Scott. 1998. "An Organizational Field Approach to Resource Environments in Healthcare: A Comparison of Hospital and HHA Entries in the San Francisco Bay Region," *Health Services Research*, 32(6): 776-803.

Martin Ruef. 1997a. "Assessing Organizational Fitness on a Dynamic Landscape: An Empirical Test of the Relative Inertia Thesis," *Strategic Management Journal*, 18(11): 837-854.

Martin Ruef. 1997b. "Prolegomenon to the Relation Between Social Theory and Method," *Journal of Mathematical Sociology*. 22(2): 1-30.

Martin Ruef. 1996. "The Evolution of Convention: Conformity and Innovation in Task-Oriented Networks," *Computational and Mathematical Organization Theory*, 2(1): 5-28.

BOOK CHAPTERS / ESSAYS:

Martin Ruef. Forthcoming. "Karl Mannheim," in G. Ritzer (ed.) *Encyclopedia of Sociology*. London: Blackwell.

Martin Ruef. Forthcoming. "Reason and Rationalization: Modes of Argumentation among Health Care Professionals," in C. Thralls and M. Zachry (eds.) *The Cultural Turn: Perspectives on Communicative Practices in Workplaces and Professions*. Amityville, NY: Baywood.

Martin Ruef. 2005. "Organizational Ecology," Pp. 285-289 in N. Nicholson, P. Audia, and M. Pillutla (eds.) *Blackwell Encyclopedia of Management: Organisational Behavior*. London: Blackwell.

Aldrich, Howard, Nancy Carter, and Martin Ruef. 2004. "Startup Teams," Pp. 299-310 in W. B. Gartner, K. Shaver, N. Carter, and P. Reynolds (eds.) *Handbook of Entrepreneurial Dynamics: The Process of Organizational Creation*. Thousand Oaks, CA: Sage.

Martin Ruef. 2003. "A Sociological Perspective on Strategic Organization," *Strategic Organization*, 1(2): 241-251.

Martin Ruef. 2002. "At the Interstices of Organizations: The Expansion of the Management Consulting Profession, 1933-97," Pp. 74-95 in K. Sahlin-Andersson and L. Engwall (eds.) *Carriers of Management Knowledge: Ideas and Their Global Circulation*. Stanford, CA: Stanford University Press.

BOOK REVIEWS:

Martin Ruef. 2003. Changing Organizations: Business Networks in the New Political Economy by David Knoke, *Social Forces*, 81(3): 1069-1071.

Martin Ruef. 2002. The Twenty-First-Century Firm: Changing Economic Organization in International Perspective edited by Paul DiMaggio, *Administrative Science Quarterly*, 47(4): 729-731.

Martin Ruef. 1999. Making Markets: Opportunism and Restraint on Wall Street by Mitchel Abolafia, *Administrative Science Quarterly*, 43(3): 624-627.

DISSERTATION:

*The Rise of Managed Health Care:
An Inquiry into the Evolution of Discourse, Ideology, and Power*

WORKING PAPERS:

"Norms of Distributive Justice in Formal Organizations."

"Boundary Formation in Emergent Organizations." (with Hongwei Xu)

"Pathways to the Inner Circle: Structural-Functional, Demographic, and Institutional Influences on Executive Appointments."

TEACHING EXPERIENCE:

UNC-Chapel Hill

Data Analysis in Sociological Research
Formal Organizations and Bureaucracy
Social Network Analysis
Sociological Theory

Princeton University

Social Network Analysis

Stanford University

(* Denotes MBA Course)

Strategy and Organization in the Global Economy*
Research Topics in Strategy and Organization
Adv. Models for Discrete Outcomes (TA)
Organizational Issues in HCI (TA)

Computer Assisted Data Analysis
Statistical Methods for Sociologists
Organization Theory (TA)

GRANTS and AWARDS:

<i>Invited Fellow at the Center for Advanced Study in the Behavioral Sciences (Offered 2004, Residency to be Determined)</i>	TBD
<i>Eliot Freidson Award; with W. Richard Scott, Peter Mendel, and Carol Caronna (American Sociological Association)</i>	2002
<i>Max Weber Award for a Scholarly Book Contribution; with W. Richard Scott, Peter Mendel, and Carol Caronna (American Sociological Association)</i>	2001
<i>Latane Fund Grant (UNC-Chapel Hill)</i>	2001
<i>Junior Faculty Development Grant (UNC-Chapel Hill)</i>	2001
<i>McCoy Foundation Dissertation Fellowship (Stanford University)</i>	1997-98
<i>LaPiere Award for Best Paper (Sociology, Stanford University)</i>	1996
<i>Best Student Paper Award, Computing for the Social Sciences Conference in San Diego, CA</i>	1995

CONFERENCE PRESENTATIONS (Selected):

“Boom and Bust: The Effect of Entrepreneurial Inertia on the Evolution of Markets and Industries.” ASA Annual Meetings in San Francisco, CA. 2004.

“Boundary Formation in Emergent Organizations.” ASA Annual Meetings in San Francisco, CA. 2004 (with Hongwei Xu).

“The Demise of an Organizational Form: Emancipation and Plantation Agriculture in the American South, 1860-1880.” ASA Annual Meetings in Atlanta, GA. 2003.

“The Structure of Business Founding Teams: Mechanisms and Consequences in Two National Samples.” Russell Sage Foundation, New York City. 2003.

“Don't Go to Strangers: Homophily, Strong Ties, and Isolation in the Formation of Organizational Founding Teams.” ASA Annual Meetings in Chicago, IL. 2002 (with Howard Aldrich and Nancy Carter)

“Legacies of American Slavery: Status Attainment and Identity Change among Southern Blacks Following Emancipation.” Southern Sociological Society Meetings in Baltimore, MD. 2002 (with Benjamin Fletcher)

“Pathways to the Inner Circle: Structural-Functional, Demographic, and Institutional Influences on Executive Appointments.” ASA Annual Meetings in Anaheim, CA. 2001.

“A Structural Event Approach to the Analysis of Group Formation.” Southern Sociological Society Meetings in Atlanta, GA. 2001.

“The Emergence of Organizational Forms.” ASA Annual Meetings in Washington. 2000.

“Barbarians at the Gate? The Entry of U.S. Business Professionals into Non-Market Sectors, 1950-97.” ASA Annual Meetings in Washington DC. 2000 (with Peter Mendel)

“Paper Entrepreneurialism: The Institutionalization of Management Consulting, 1933-1997.” SCANCOR Conference on *Carriers of Management Knowledge* at Stanford University. 1999.

“Institutional Foundations of Organizational Decision-Making: Instrumental, Normative, and Cognitive Influences in Contractual Affiliation.” ASA Annual Meetings in Chicago. 1999.

“Profound Institutional Change in Healthcare Systems: Transformation of the Field of Organizations in a Metropolitan Area since 1945.” ASA Annual Meetings in San Francisco. 1998 (with W. Richard Scott, Peter Mendel, and Carol Caronna)

“Reason, Rationalization, and Jurisdictional Strength: Modes of Argumentation among Health Care Professionals, 1975-1994.” ASA Annual Meetings in San Francisco. 1998.

“A Multidimensional Model of Organizational Legitimacy: Hospital Survival in Changing Institutional Environments.” Academy of Management Annual Meetings in Boston. 1997 (with W. Richard Scott)

“An Organizational Field Approach to Resource Environments in Health Care: A Comparison of Hospital and HHA Entries in the San Francisco Bay Region.” ASA Annual Meetings in Toronto. 1997 (with Peter Mendel and W. Richard Scott)

“The Social Construction of Organizational Histories.” ASA Annual Meetings in New York City. 1996 (with Tari Vickery and W. Richard Scott)

“Assessing Organizational Fitness on a Dynamic Landscape: An Empirical Test of the Relative Inertia Thesis.” ASA Annual Meetings in New York. 1996.

OTHER PROFESSIONAL ACTIVITIES:

Member of Phi Beta Kappa, Phi Eta Sigma,
American Sociological Association, Academy of Management

Ad Hoc Reviewer for: *Academy of Management Journal,*
Academy of Management Review,
American Journal of Sociology,
American Sociological Review,
Computational and Mathematical Organization Theory,
Health Services Research,
Industrial and Corporate Change,
Journal of Health and Social Behavior,
Kauffman Foundation (Dissertation Fellowship Program),
Management Science,
National Science Foundation,
Organization Science,
Social Forces,
Sociological Forum

Editorial Boards: *Administrative Science Quarterly* (ASQ), (2005 – present)
American Journal of Sociology (AJS), (2002 – 2004)
Strategic Organization (2002 – 2005)

University Service:

Institutional Review Board (IRB), Princeton (2005 – present)
MURAP Program Advisor, UNC – Chapel Hill (2002)

Departmental Service:

Recruitment Committee (Culture), Princeton (2005 – present)
Graduate Studies Committee, Princeton (2004 – 2005)
Econ Soc Workshop Coordinator, Princeton (2004 – 2005)
Graduate Studies Advisor, Stanford GSB (2003 – 2004)
Web Page Coordinator, UNC – Chapel Hill (2001 – 2002)